

# Sales Bulletin

**#1367**

**Date:** August 12, 2011  
**Subject:** EuroTurn Handle Discontinuation  
**To:** Geberit Sales Representatives  
**From:** Ronn W Jefferson, Product Manager

Due to low sales volume and the high cost to produce certain EuroTurn trims, Geberit announces these changes to our EuroTurn range, effective **October 1, 2011**:

**We will discontinue all EuroTurn bath drain products with the following finishes:**

- All .AA (bone), .DY (white), .CL (bright brass), .FF (biscuit), .GG (PVD bright brass)
- No new stocks will be built; existing stock used up on a first come, first served basis
- *Last day to place sales orders: 9/30/11 at close of business*

**We will continue to offer EuroTurn bath drain products with these finishes:**

- All .21 (polished chrome), .HM (hard coat oil-rubbed bronze), .IB (PVD polished nickel), .ID (PVD brushed nickel)

**Replacement parts for discontinued items**

Discontinued EuroTurn handles and trim kits will be automatically replaced by their Traditional style counterparts starting October 1, 2011, or sooner if stocks run out. This includes all replacement parts.

A complete SKU list is attached to this bulletin.

Contact your Regional Manager for questions.