



May 29, 2026

Dear Valued Customers,

We truly value your continued partnership and the trust you've placed in us over the years. It's because of relationships like ours that we do not take communications like this one lightly.

Due to significant increases in the cost of raw materials and labor, we will be implementing the following price adjustments effective July 1, 2026:

- Tyvarian & Ironstone — 10% increase
- Alabaster — 8% increase
- Marble Colors — 6% increase
- 1350 Solid Silver, 1159 Solid Bisque, 9210 Solid Ice Gray 9328 Solid Almond — 10% increase

We have worked hard to absorb rising costs for as long as possible, but these adjustments have become necessary to continue delivering the quality and service you expect from us.

We want to give you as much lead time as possible so you can plan accordingly. Any quotes in the month of June will be honored for 30 days from the quote date. New pricing will begin July 1st. AMI quotes are good for 30 days.

We also want to make you aware that we will be discontinuing the following colors effective July 1, 2026: If you have any of these samples please take them out of your showroom or sample boxes.

- 1373 Solid Thunder Gray
- 1373-10 Thunder Gray Marble

If you have any upcoming projects requiring these colors, we encourage you to place your orders before June 30, 2026 to ensure availability.

These updated prices will be reflected in our Quote Builder program effective July 1, 2026. For your reference, a detailed spreadsheet of the new pricing has been attached to this email.

We remain deeply committed to supporting your business and are here to answer any questions you may have. Please don't hesitate to contact us directly.

Thank you for your understanding — and more importantly, for your continued partnership. We look forward to many more years of working together.

Warm regards,

*Justine Breegle*  
*President*