

ARROW-GRAM



2026-0011
March 25, 2026



Product Updates & Price Change Notice

Faber is excited to announce new model launches and competitive pricing changes, effective May 2026. See the highlights below:

- New Models: Solano Pro and Inca Pro Plus with Blowers Included
- Pricing remains unchanged for most of the product line
- Certain models like Stratus, Scirocco Plus, Stilo, and Tender have price reductions of up to 7%

The weighted average pricing change is neutral since some models increased and others decreased. The effective details are:

- MAP Pricing Effective Date: May 1, 2026
- Dealer Pricing Effective Date: May 1, 2026
 - For current pricing, all Faber products must be: ordered by 5:00 pm Thursday, April 30, 2026
 - Orders placed after 5:00 pm on April 30, 2026, will be at the new price regardless of request, promise or shipping dates.
 - Open Orders entered prior to May 1, 2026 must be shipped by June 6, 2025 to receive current order pricing.

The detailed price list is included with this notice. The 2026 price books will be shared as soon as they become available.

Please contact your Territory Sales Manager if you have any questions regarding the information provided in this ArrowGram.