



2023 MIDDLEBY RESIDENTIAL BUILDER PROGRAM

VIKING, MARVEL, AGA, LYNX, and TRADEWIND

“Request for Quotation” (RFQ)

Complete and forward to your MiddlebyResidential District Sales Manager (DSM) for Approval

Dealer: _____
 Address: _____
 City Zip: _____
 Contact: _____
 Email: _____
 Phone: _____

Date Requested: _____
 Builder: _____
 Project Name: _____
 Project Address & City: _____
 Project Start Date: _____
 Middleby Residential DSM: _____

Request for pricing for the following builder project (check all the applicable unit boxes below)

- This is an RFQ only and does not authorize Project Pricing.
- Middleby Residential Registration Number must be issued before Project Pricing can be quoted.
- Check all brands that apply to be included on quote.

<u>VIKING</u>				
# of Serialized Product Purchased over 18 months	Less than 49 Pieces		50 Pieces or More	
Viking 5, 6 and 7-Series Product. Viking Outdoor Product ¹ & 84” H Built-in-Refrigeration (including Columns) ²				
3-Series Products & 72” H Free Standing Refrigeration ¹				

<u>MARVEL</u>				
# of Serialized Product Purchased over 18 months	Less than 49 Pieces		50 Pieces or More	
Marvel Product				

<u>AGA</u>				
# of Serialized Product Purchased over 18 months	Less than 49 Pieces		50 Pieces or More	
AGA Ranges ¹				
72” H Free Standing Refrigeration ¹				

<u>LYNX</u>				
# of Serialized Product Purchased over 18 months	Less than 49 Pieces		50 Pieces or More	
Lynx Pro & Sedona Products, including accessories ³				

<u>TRADE-WIND</u>				
# of Serialized Product Purchased over 18 months	Less than 49 Pieces		50 Pieces or More	
Trade-Wind Ventilation ¹				

¹Products excluded from builder discounts are all non-serialized items, like accessories and hood blowers. Middleby Residential brands excluded for builder discounts are Heartland and La Cornue. ²Products excluded from this discount tier are 72”H Refrigeration and Viking 3-Series Products. ³Products include accessories under the Lynx Brand.

Terms and Conditions

- Dealer commits that Builder will purchase a minimum combination of **12** serialized Middleby Residential (MR) appliances over the next **18 months**. Failure to purchase **12** appliances in **18** months can disqualify Builder from future participation.
- Dealer Cost in place at time of quote is held for **18** months for the same model. In the event of a model number change, a replacement model will be substituted at the quoted price. If no direct replacement is available, pricing can't be guaranteed.
- Middleby Residential reserves the right to change quoted price should there be a rise in raw materials costs, logistics costs, and/or other production costs inside of 6 months.
- Middleby Residential reserves the right under certain conditions to notify builder or dealer of a price increase with 30 days prior notice under the following circumstances. If a Force Majeure is declared, if excessive Tariffs, Precious Metal adders or Surcharges are implemented by raw material suppliers or countries outside of our control. If one of those conditions exist, we will contact you directly and specifically about any impacted product pricing.
- This program applies to all MR serialized appliances.
- Items excluded from any further discounts are non-serialized product, like Accessories and Hood Blowers for all brands, with the exception of the Lynx brand.
- All Builder projects will be quoted and registered individually. If a project name doesn't exist, both the Builder name and address should be listed on the quote.
- If there is a model home or design center, then MR cooking and ventilation must be displayed.
- All purchases from MR Builder Program must reference the Quotation Number on the P.O.
- Only Licensed Home Builders may participate (no consumers, owner-builders, etc.). Both a current contractor license number and a current physical address of business are required.
- Builder company name must appear as "Sold To" on the invoice.
- All Quotation orders must be shipped from Middleby Residential prior to expiration date to receive quotation pricing.
- Pricing is Net/Net: Purchases made under the MR Home Builder Program counts toward volume attainment but does not earn incentives.
- Middleby Residential Home Builder projects CAN NOT be combined with any MR Consumer Programs offered.
- Standard Middleby Residential Credit terms and Freight terms apply.
- Prices are F.O.B. Middleby Residential Regional Distribution Warehouse.
- Sales made under the MR Home Builder Program are eligible for the MR Retail Salesperson Spiff Program in effect at time of delivery to Builder.
- Middleby Residential reserves the right to change or terminate this program at any time.
- Middleby Residential reserves the right to change product design and/or specifications without notice and such changes may result in price increases.
- MR Builder Quotes must be approved by the Middleby Regional Sales V.P. or above.