

Dear Valued Partners,

Included with this cover letter is pricing for the July 2021 Zephyr collections. For your reference, we've briefly outlined the list of changes below. More detailed information, including new model numbers, pricing, and a list of transitioning models, can be found in the spreadsheet.

Due to current market conditions, material cost increases, and freight increases, we will be implementing a price increase effective on all products. New Pricing will be effective July 12, 2021.

We are also pleased to announce the introduction of some new models along with some updates to exiting models.

- New Presrv™ Wine & Beverage Coolers
  - ADA-compliant wine & beverage coolers with a height under 32".
    - PRB24C01AG-ADA – Single zone beverage cooler with glass door
    - PRB24C01AS-ADA – Single zone beverage cooler with solid stainless steel door
    - PRW24C02AG-ADA – Dual zone wine cooler with glass door
  - Full size beverage cooler
    - PRB24F01AG - Presrv full size beverage cooler in a 69" height with (4) adjustable glass shelves, (1) full-extension stainless steel beverage bin, (2) wood wine racks. Capacity to hold 168 12oz bottles, 98 12oz cans, and 19 750ml bottles
- New Range Hoods
  - Italian Designer Collection
    - DAP – Apex wall in matte black or matte white glass, 36"
    - DHZ – Horizon wall in mate black or matte white glass, 36"
    - DME – Mesa wall in matte black, stainless steel, or satin gold, 36"
      - With optional duct cover and accent rail accessories
    - DLA – Layers wall in stainless steel, 36" and 42"
    - DVS – Vista wall in stainless steel, 30" and 36"
    - DVL – Vista island in stainless steel, 36" and 42"
  - Core Collection
    - AK8500AS – Tornado Glo 28" insert with electronic controls, 600 CFM blower, and full LED PAS (perimeter aspiration system) panel
    - AK95 – Monsoon Mini 2 insert with low-profile body, electronic controls, LumiLight LED lighting, and 600 CFM blower. Available in 30", 36", 42" and 48" widths.
  - Universal Accessories
    - AK17xx – Stainless steel telescopic backsplash with an adjustable height of 23" - 38" in 30", 36", 42", 48", and 54" widths.
- Range Hood Model Updates
  - Core Collection
    - AK8000CS – Twister insert updated with LumiLight LED lighting and two mesh filters instead of one
    - AK8100BS – Tornado I insert updated with LumiLight LED lighting and two baffle filters instead of one
    - ZPY – Pyramid under-cabinet updated with LumiLight LED lighting and new PAS (perimeter aspiration system) panel.
    - AK12 – Breeze II under-cabinet updated with LumiLight LED lighting and new dual blower system
    - AK90 – Vortex insert updated with LumiLight LED lighting
  - Pro Collection
    - AK8200BS – Tornado II updated with LumiLight LED lighting
    - AK8300BSX – Tornado III updated with LumiLight LED lighting and now compatible with our standard CBI-290C and CBI-600A blowers.
  - Blowers
    - CBI-290C – Updated from CBI-290A with minor performance improvements. backward compatible with CBI-290A.
    - PBI-1100B – Updated from PBI-1100A with minor performance improvements, backward compatible with PBI-1100A.

Thank you for your support and patience during this time.

Good Selling!

Team Almo

