

Miele

G5000 Dishwasher & W1/T1 Laundry Training

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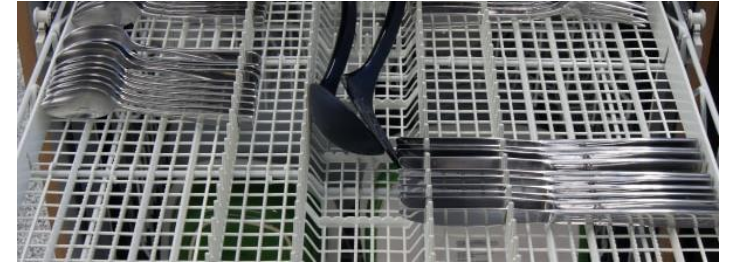
04/22/2021

Dishwasher Overview

- EcoPower Technology
 - A patented designed water flow system and filters reduce water usage and energy used to heat the final rinse cycle
- Miele dishwashers think and adapt to each independent wash using sensors, not time or cycle setting
 - AutoSensor - detects how soiled or dirty dishes actually are in order to automatically adjust the cycle to ensure clean dishes while providing energy savings by not running needlessly once dishes are clean
 - Conditionally driven based off each wash – guaranteed proper fill level, temperatures, soil level, load size and load type. The only thing you need to let it do is know what it is washing
- Miele is tested to preform 7500 hours or about 20.7 years' worth of washing. The next closest competitor is 3500 hours or 9.5 years, about half.

Dishwasher Endurance Testing

- Basket Test
 - The cutlery tray and baskets are loaded and then moved in an out 100k times
- Door Test
 - The door is automatically opened and closed 100k times
- Tray Test
 - Loaded with 64 pieces of cutlery and dropped from over 3' at multiple angles
- Performance Test
 - Acoustic and consumption values are tested for max endurance



G5000 Model Breakdown

A condensed lineup compared to the G4000 series with better flexibility to get your customer what they need.

- G5006SCU – entry level unit, \$999
- G5051SCVi – panel ready, ADA unit, \$1,099
- G5056SCVi – new lower price point panel ready model, \$1,099
- G5056SCViSF, G5056SCViSFP – CleanTouchSteel panel fully integrated or pocket handle, \$1,199
- G5266SCVi – \$1,399
- G5266SCViSF, G5266SCViSFP – \$1,499

- G5482SCVi – panel ready, entry level SlimLine, \$1,199
- G5892SCVi – panel ready, G7566 equivalent SlimLine, \$1,599

New G5000 Features

- QuickIntenseWash
 - A true wash and dry cycle in under an hour
- ExtraClean
 - Get those caked on items perfectly clean
- ExtraDry
 - Thanks to an extended drying phase and an increased final rinse temperature, everything is dried perfectly, even glasses and plastic items.
- Pocket Handle Panel
 - Finally, it's here! Seamlessly fits into any kitchen.



New G52 Features

- Water Softener
 - Always delivers water with the optimum degree of water hardness to increase detergent efficiency and decrease wear on the dishwasher
- Auto-Open Drying
 - Allows the final rinse temperature to be lowered without compromising results thus significantly reducing energy consumption and protecting glassware
- G71 Step Up
 - China/Crystal Wash
 - Comfort baskets with Stemware holders



Auto Open Drying



Laundry Overview

- Size doesn't matter
 - Washer drums can hold a king size comforter, seeing is believing
- Smelling clean is different than being clean
 - Clothing needs to be properly saturated to cleaning correctly; if it fits, it will wash
- All automatic dispensing is not the same
 - Miele's is calculated – video to come
- Clothing in a Miele is proven to last 4x longer than our closest competitor
 - What's the most expensive part of a laundry set?

G5000 Model Breakdown

Washers

- WXD160 – entry level unit, now has WiFi and SoftSteam, still \$1,199
- WXF660 – TwinDos and AllergyWash, **\$1,399**
- WXI860 – QuickIntenseWash, SingleWash, \$1,699
- WXR860 – M Touch Controls

Dryers

- TXD160 – drum lighting, WiFi, \$1,199
- TXI680 – SoftSteam, \$1,499
- TXR860 – M Touch, \$1,999



W1 T1 Series Lineup



New Model	WXD 160	WXF 660	WXI 860	WXR 860
Replaces	WWB 020	WWF 060	WWH 660	WWH 860
UMRP	\$1,199	\$1,399	\$1,699	\$1,999
Material#	11614070	11614130	11614140	11613700
EAN#	4002516377009	4002516377115	4002516377023	4002516376804
Control Type	DirectSensor	ComfortSensor	ComfortSensor	M Touch
Capacity 2.26 cu. ft. Honeycomb drum	Y	Y	Y	Y
AddLoad	Y	Y	Y	Y
WiFi	Y	Y	Y	Y
SoftSteam	Y	Y	Y	Y
AllergyWash	-	Y	Y	Y
Drum Lighting	-	Y	Y	Y
QuickIntenseWash 49	-	-	Y	Y
SingleWash	-	-	Y	Y
CapDos	Y	Y	Y	Y
TwinDos	-	Y	Y	Y
Chrome Details	-	Y	Y	Y

New Model	TXD 160	TXI 680	TXR 860
Replaces	TWB 120	TWF 160	TWI 180
UMRP	\$1,199	\$1,499	\$1,999
Material#	11619650	11619850	11620030
EAN#	4002516379775	4002516379829	4002516379836
Heat Pump Dryer 120V 15A	Y	Y	Y
Control Type	DirectSensor	ComfortSensor	M Touch
AddLoad	Y	Y	Y
WiFi	Y	Y	Y
SoftSteam	-	Y	Y
FragranceDos	Y	-	-
FragranceDos ²	-	Y	Y
Drum Lighting	Y	Y	Y
Chrome Details	-	Y	Y

New Washer Features

- TwinDos – WXF660+
 - Now available at a lower price point, our automatic detergent dispensing system
- WiFi - All
 - Now on every model – can be disabled
- SoftSteam - All
 - A pre-ironing feature that gets majority of wrinkles out prior to drying
- AllergyWash – WXF660+
 - An allergen reducing wash cycle that ensures deep cleaning and rinsing to remove all detergent and particles
- QuickIntenseWash- WXI860+
 - A fully saturated wash in under 49 mins
- M Touch Controls – WXR860

TwinDos Example



New Dryer Features

- WiFi - All
 - Now on every model – can be disabled
- SoftSteam – TXI680+
 - Almost no need to iron when combine with the washer setting
- Drum Lighting – All
 - Illuminates the drum when the door is opened
- M Touch Controls – TXR860