



MTI Baths
670 North Price Road
Sugar Hill, GA 30518
770.271.8228
mtibaths.com

March 23, 2021

Dear Valued MTI Customer:

We are announcing new pricing on all of the MTI Product Collections effective on April 26, 2021.

As you are aware, our industry is facing a turbulent and fluid period in regard to raw materials supply and pricing. Factors include continued shipping constraints after extreme Covid constrictions in 2020, spikes in acrylic, fiberglass and resin demand, along with petroleum and raw material shortages and pricing increases. The situation was further exacerbated with the recent polar gulf storm that triggered mass blackouts in Texas that led to chemical plant shutdowns disrupting global supply chains. The resulting significant and volatile price increases have surged beyond what can be absorbed with current pricing levels. Additionally, our vendors are implementing FORCE MAJEURE, which has enabled them to increase prices with no advance notice. Therefore, even current quotes will also be affected.

MTI continues to take all steps to be as efficient as possible, to buy smart, and to deliver products as quickly as possible under these trying and unprecedented circumstances.

As soon as possible, we will be sending updated pricing to you. We will not be using the "big price book" any longer. We continue, however, to make our website easy to navigate. We also plan to provide a very simple price listing for you and will provide an Excel Price file as needed.

Thank you for your support and patience during this unusual period.

Sincerely,

Russell Adams
President
MTI Baths, Inc.

Kathy Adams
CEO
MTI Baths, Inc.