

## GROHE US TRADE FREIGHT PROGRAMS

Brand	Product Category	2020 Freight Programs	Freight Charge or FFA point	Through June
GROHE	GROHE Faucets	\$.01 - \$3499	Pre-paid freight and added to invoice	Reduce to \$2000
		\$3500+ List price	FFA	FFA
	GROHE Chinaware ***Cannot be combined with ASB Chinaware***	1 - 49 points	Actual Freight & \$25 S&H	Actual Freight & \$25 S&H
		50 - 99 points	100	100
		100 - 199 points	\$200	FFA
		200 - 299 points	\$300	FFA
		300+ points	FFA	FFA
<b>Freight terms are subject to change please contact sales rep or Regional GM for up to date rates</b>				