

SANTEC

FLUID IMAGINATION

February 14, 2020

Dear Valued Santec + Vissoni Customers;

In the next 30 days, you will be receiving a new price book combining the brands and adding some fabulous new collections. The new price book takes effect on April 1st, but you can order new items as soon as you install the new price matrix. You can order without installing it if desired.

We are adding a Circ low profile, Circ with knurled lever handles, Setti, Katana, Lyra, and Hana to our collections, bringing you fresh styles with all the quality you expect from Santec. We included the supply elbow with the slide bar shower trims, and we have added Black Swarovski Crystal options.

Vissoni will be included in the new price book. Art and fashion embrace to enhance the experience you can create for your customers. Our representatives will be discussing how you can add Vissoni's level of craftsmanship, innovative designs with sophisticated engraving, and detail reminiscent of fine jewelry to your offering from Santec.

We are working to build inventory in select collections of the designer series in Chrome and Satin Nickel. We are adding some of the E series in Matte Black as a stocked item. Operational improvements have been made to ensure on-time delivery. Our focus is to help you meet expectations for your customers, and meeting project deadlines is an important part.

We are all very excited to bring you the new products, renewed promise, and inspired new designs in this new book. Thank you for your continued support. The new book is effective on April 1st, 2020.

Regards;



Eric Peterson
Vice President of Sales and Marketing
Santec + Vissoni