

March 3, 2020

Dear Valued Customer,

Please accept this letter as notification of a pending price adjustment for Brasstech (i.e. Newport Brass, Newport 365, Ginger and Brasstech) products. There will be a 2.5% weighted average increase that will be effective on all orders received on or after May 4<sup>th</sup>, 2020.

We are happy to announce that we have consolidated the Newport Brass and Ginger price books into one master book. The 2020 book will include both brands providing access to pricing on all Newport Brass and Ginger SKU's in one convenient location.

The new price book includes several exciting new product introductions:

**Newport Brass:**

- Midnight Chrome (30) decorative finish
- Ginger designs incorporated into Newport accessory collections
- Muncy kitchen collection
- East Square kitchen pull-down faucet
- Taft 2-hole kitchen pull-down faucet
- Jacobean 3-hole kitchen faucets
- Universal stop valves
- ½" in-wall diverter valves
- Newport 365 collections in flat black

**Ginger:**

- Garnsey collection
- Pavin collection

To make room for new products we will be discontinuing select slow moving or dated items. From Newport Brass these include the Colorado collection, the Roosevelt collection, and the Virginia collection. From Ginger we will be discontinuing the Canterbury collection as well as other select SKU's. Each respective product will be available while supplies last.

Catalogs are being sent to your local sales representative for distribution in March and April. Electronic copies of the price files can be downloaded from the professional section (login required) of our websites at [www.newportbrass.com](http://www.newportbrass.com) and [www.gingerco.com](http://www.gingerco.com), respectively. You may also request a copy of the file from your sales representative or your customer service representative.

We appreciate your business and look forward to another exciting year. Please feel free to contact me directly with any questions you may have.

Sincerely,

***Jonathan Wood***

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