



July 19th, 2019

Dear Valued Customer,

At House of Rohl, we are committed to managing our business to provide luxury kitchen and bath products that allow our customers to tell their own story of a life well crafted.

A variety of industry and sourcing factors are impacting the cost of Riobel® Brand products. These factors result in the need for a 7.9% weighted average price increase on our offering of Riobel® Brand products, effective August 19th, 2019.

Electronic Price File in Excel:

Detailed price lists are attached to this correspondence. Please pay special attention to column X (Flow Rate) to identify products available in your territory. The second tab contains a listing of discontinued SKUs.

PDF Price Book File:

PDF available by July 26th

Printed Price Books:

New printed 2019 Riobel® Price Books will start to mail out August 26th, 2019.

Price Protection:

All non-quoted orders specifying immediate shipment and received by House of Rohl on or before August 19th, 2019 will receive pricing in effect at that time. Please note that July orders cannot exceed 110% of your average monthly dollar purchases based on your past three-month order history.

Quotations:

House of Rohl is committed to your partnership with respect to job work. All quotes entered prior to July 19th, 2019 will be honored at existing pricing. We are reviewing all job quotes written after this date to ensure the most competitive pricing as a result of the increase. Please contact your House of Rohl representative to ensure that you have updated pricing. House of Rohl reserves the right to change a quotation for any reason upon 30 days written notification.

We thank you for your partnership and look forward to continuing our work together.

Best regards,

Dan McIntyre

A handwritten signature in black ink that reads "Daniel McIntyre". The signature is written in a cursive, flowing style.

General Manager and Vice President
House of Rohl