

NOVEMBER 2018

Enclosed is the new Winter 2018-2019 Brizo® Price Book featuring the Levoir™ Bath Collection, select collection expansions, new shower components and lower flow showering products to address state specific water regulations. The pricing in this book goes into effect on Sunday, November 4, 2018 and reflects strategic price adjustments for Brizo faucets, accessories and repair parts. Some models will experience a price decrease while others will increase, resulting in an overall weighted average of a +3.6% adjustment.

WHAT HAS BEEN ADDED

To continue the forward momentum the Brizo brand has enjoyed over the past several years, we are excited to introduce several new product offerings within our portfolio.

- Finished metal hose on Articulating Kitchen Faucets
- Litze®, Odin®, Siderna® and Virage® Two Handle Wall Mount Tub Fillers
- Litze®, Odin®, Rook®, Siderna® and Virage® Integrated 3- and 6-Function Diverter Trim Expansions

STATE WATER EFFICIENCY STANDARDS

We are committed to designing innovative products and technologies that help people use water in smarter and more environmentally responsible ways without sacrificing their experience or style. We have taken steps to ensure Brizo products address growing water-conservation concerns across the U.S. and are compliant with new water-efficiency standards in the states of California and Colorado.

- **KITCHEN FAUCETS:** All Brizo kitchen faucets currently comply with a maximum flow rate 1.8 gpm.
- **BATH FAUCETS:** All lavatory faucets are available with a 1.2 gpm maximum flow rate, indicated with the -ECO suffix. These models are shown in the Price Book below the standard 1.5 gpm models and are available now.
- **SHOWER COMPONENTS:** Due to new standards in California effective July 1, 2018, we have implemented changes to showerhead flow rates and model numbers.
 - The base flow rate for Brizo showerheads are now 1.75 gpm. These showerheads are WaterSense® labeled and compliant with California standards.
 - Model numbers for showerheads that flow at 2.5 gpm have changed. Showerheads that flow at 2.5 gpm will be indicated with a -2.5 suffix in the model number (e.g., T60280-2.5, 83310-2.5) with the exceptions noted below.
 - RSVP® and Vesi® TempAssure® Thermostatic shower and tub/shower complete trim models will only be available with a 2.5 gpm showerhead. These are the only model numbers that will not carry the -2.5 suffix in the model number. RSVP and Vesi showerheads that flow at 1.75 gpm are available separately. Clients will need to purchase individual components to create an RSVP or Vesi TempAssure shower that complies with California standards.
 - Shower models with the -ECO suffix have been discontinued. These shower devices, which flow at 2.0 gpm, have transitioned to 1.75 gpm models with no suffix in the model number.


WHAT HAS BEEN REMOVED

As we introduce distinctive new designs, we need to obsolete slower moving items from our portfolio. The following items have been removed from the Price Book:

- Loki® Bath Collection
- Quiescence® Bath Collection

Please take a moment to go through the book, familiarize yourself with the changes and please don't hesitate to contact me with any questions.

Sincerely,



Mandy Ellington
Director of Brizo Brand