

October 2, 2018

Dear Valued Customer,

As you may be aware, on September 24th the United States Government imposed a third round of tariffs on Chinese imports: ustr.gov/about-us/policy-offices/press-office/press-releases/2018/september/ustr-finalizes-tariffs-200

Emtek has been working hard to mitigate the impact of these tariff taxes on our business. Unfortunately, we will not be able to absorb the full burden of this new tax, and will need to implement a tariff surcharge on all affected products. We are currently in the process of analyzing which products will be impacted and will follow up with additional details very soon.

We continue to explore all avenues that will allow us to minimize the tariff surcharge for our customers. However, there remains much uncertainty in these new regulations and as a result, if the situation changes we may increase, decrease, or remove the applied surcharge on applicable products.

Thank you for your business and continued support.

Sincerely,

EMTEK Products