

September 28, 2018

Dear Valued Customer,

Effective November 5th, 2018, Spectrum Brands HHI will implement a weighted average price increase of 7% on our Baldwin product portfolios. This increase is a direct result of continued cost pressures within our business.

While these changes will allow us to offset a portion of the costs we have absorbed, we will continue to relentlessly pursue additional ways to contain costs in our business to consistently provide you with superior service and quality products at competitive prices.

We recognize you may wish to buy ahead to mitigate the price increase. However, to avoid significant stress on our supply chain, we ask that your total purchases through the end of October do not exceed more than 110% of your typical weekly run rate this year, unless there was a previously scheduled job or event.

We appreciate your understanding during this time. If you have any questions, please contact your Baldwin representative.

Thank you for your business and continued support of Baldwin.

Sincerely,



Tim Goff  
Chief Marketing Officer  
Spectrum Brands HHI Group