



August 28, 2018

Dear Fairmont Designs – Bath Partner,

With the end of summer upon us, at Fairmont Designs we are already looking toward 2019 as we are finalizing some exciting new introductions for the new year. Of course, part of that process is also reviewing our existing collections and making the hard decisions of which collections will be retired at the end of the year.

At this time the following collections and tops will be discontinued:

- 1522 Acacia
- 1531 Park Central
- 1529 Providence
- 142/143 Rustic Chic
- Quartz Top Colors:
 - Deep Gray
 - Siberian White
 - Sand

We still have inventory of all these collections. However, we are limited to the inventory we have on hand as we will no longer be producing anything additional. If you are interested in purchasing any items within these collections we suggest that you call for availability. In addition, if you have any of these items on display, we encourage you to sell off the display and take advantage of our display program to replace it with a new Fairmont Designs furniture piece. Please touch base with your local representative on what items may show best for your location.

Thank You for your support,

A handwritten signature in black ink, appearing to read "Nathaniel Mucha", with a long horizontal flourish extending to the right.

Nathaniel Mucha
Executive Vice President - Bath