

January 27, 2017

To: All Dealers
From: Bertch Sales Department
RE: 2017 Price Adjustment

As in the past we are faced with increases in the costs of materials and labor, including benefits and administration reporting requirements across the company. Due to these increasing cost pressures, it is necessary to implement a price increase effective with orders placed April 3, 2017.

In general, the cost will increase by 3%. To determine your new cost factor, you can simply take your current delivered factor x 1.03.

Remember, your Bath, Timbergate, Marketplace, and Kitchen+/Elan factors are different.

Most of our customers experienced nice gains in 2016. We look forward to that trend continuing.

Thank you for your continued support of Bertch. All the best for a happy and prosperous New Year.

Best Regards,



Denny McLaughlin
Executive Sales Manager
Bertch Cabinet Mfg., Inc