

March 20, 2017

Dear Valued Customer,

We are pleased to announce the introduction of the latest price books from Ginger and Newport Brass. Please accept this letter as notification of a pending price adjustment that will be effective on Monday April 24, 2017. Newport Brass branded products will increase an average of 3.5% and Ginger branded products 4%. Prices will be effective on all orders received on or after April 24th so please plan accordingly.

The new price books include several exciting new product introductions:

**Newport Brass:**

- Six new lavatory collections. Joffrey, Vander, Pavani, Kirsi, Slater, and Tyler.
- Addition of cross handled water delivery products to the Metropole, Secant, and Skylar suites.
- Two new ½" Luxtherm thermostatic shower valves.
- Taft and Chesterfield kitchen suites.
- Metropole hot/cold water dispenser.
- Two new kitchen air switches.
- New freestanding and exposed tub fillers
- Two new PVD finishes. Vintage Copper & Satin Vintage Copper.

**Ginger:**

- Kubic collection in Matte Black (MB).
- Hotelier shower baskets in Polished Nickel (PN).

We will be discontinuing a few selected items. These include the Kayan lavatory collection, Fairfield water delivery products with caged handles, the Newport Brass Polished Copper finish (08), and select Ginger tumblers. Each respective product will be available as supplies last.

Catalogs are being sent to your local sales representative for distribution in late March. Additionally, electronic copies of the price files can be downloaded from the professional section (login required) of our websites at [www.newportbrass.com](http://www.newportbrass.com) and [www.gingerco.com](http://www.gingerco.com), respectively. You may also request a copy of the file from your sales representative or your customer service representative.

We appreciate your business and look forward to another exciting year! Please feel free to contact me directly with any questions you may have.

Sincerely,

***Jonathan Wood***

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