

Date: January 20, 2017
To: Oceania Showroom/Distributors
From: Marc Dussault/ Mireille "ElI" Couture
Re: Price Changes for 2017

As you are already aware, Oceania Baths is dedicated to developing and improving methods of manufacturing in order to produce the highest quality baths in the industry at the lowest prices possible. As an engineering driven company, we are very proud of what we have accomplished to this end.

Despite our best efforts at improving and controlling production cost, significant increases on the prices of raw materials, as well as the variation of the exchange rate have resulted in the need for a price increase for 2017.

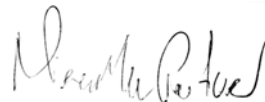
This price change will be effective March 1st 2017. You will receive new Price Books prior to the effective date. At the same time, List Prices will be available in Excel Format that can be imported directly into your computer. Simply let your rep or Oceania Customer Care aware of this need and they will be sent to you upon release.

As always, Oceania Baths will continue offering the highest quality, most reliable products in the industry at very competitive prices.

Thank you for your support and loyalty and we look forward to sharing an exciting 2017 with you!



Marc Dussault
President
Oceania Baths, Inc.



Mireille "ElI" Couture
National Sales & Marketing Manager