

ORDERING AND ALLOCATION GUIDELINES

- 1. All orders must be received no later than January 23, 2015 for shipment by March 31, 2015. Orders will be entered for immediate shipment based upon availability and will be applied against your provided allocation**
- 2. Orders received after January 23, 2015 cannot be guaranteed to be filled with current residential models (that are not subject to the new NAECA efficiency minimums) or to receive current pricing**
- 3. We highly recommend that you work closely with your local Sales Representative or Regional Sales Manager in planning for 2015, to ensure a thorough understanding of the new products for your markets**

Please realize that production may be impacted by long lead time components as well as the transition to the new NAECA-compliant models. This may limit availability of some products and we reserve the right to cancel orders.

Thank you for your business and continued support. We will make every attempt to ensure a smooth transition.

Please contact your local Sales Representative, Regional Sales Manager, Regional Vice President or me if you have additional questions.

Sincerely,



James R. Margoni
Sr. Vice President Sales