

Here is some good info for everyone this week. Thanks for reading and have a great, safe holiday and long weekend. – Thanks, Ed

CAPITAL:

- I have attached a copy of the Capital Model Transition sheet to this email. Please take a look at it.

Capital Features:

PRECISION Series : Sealed burner 19K BTU with 140 degrees of LOW-CONSTANT-EVEN SIMMER

- MCR – manual clean
- GSCR- self-cleaning with PRO OVEN that adds
 - Dual convection air flow
 - Exclusive MOTO –ROTIS
 - Exclusive FLEX ROLLER RACKS
 - GAS UNDER GLASS Broiler

CULINARIAN Series : Open Restaurant style 23K BTU burner with LOW-CONSTANT-EVEN SIMMER and one 8K BTU “SMALL PANS BURNER”

- MCOR – manual clean
- CGSR – self-cleaning with PRO OVEN adds
 - Dual convection air flow
 - Exclusive MOTO –ROTIS
 - Exclusive FLEX ROLLER RACKS
 - GAS UNDER GLASS Broiler

CONNOISSEURIAN Series: Dual Fuel, electric self cleaning oven with EXCLUSIVE “MOIST ASSIST”- gas like cooking results in an electric oven

• CSB- DF Self Clean with 19,000 BTU SEALED POWER FLOW burners with 140 degree

LOW-CONSTANT-EVEN SIMMER

• COB –DF Self Clean with 25,000 btu true Restaurant style OPEN burners with

LOW-CONSTANT-EVEN SIMMER burners and one 8K BTU “SMALL PAND BURNER”

BOTH FEATURING :

- Electric RIBON ELEMENT broiler under glass – for a LARGE-FAST-INTENSE broiler that eliminates flare ups (as close as you can get to a gas broiler in an electric oven)
- SEALED Bake Element under a glass floor to assure long lasting and more even heat distribution performance.
- EXCLUSIVE Flex Roller Racks
- Temperature Probe

LIEBHERR:

1) Here are the dimensions for a CS-1200:

Height = 71.53 in.

Width = 23.62 in.

Depth incl. distance from wall 24.8 in.

2) This is a great tool for Liebherr if you have any installation questions. You can e-mail Liebherr at Install.americas@liebherr.com. Please make this available to all of your dealers and installers if they have any questions at all.

3) LIEBHERR HC1000 SERIES PANTRY REFRIGERATOR/FREEZER COMBINATION MODEL LINE TRANSITION (new change for the HR851 & HRB1110 at this time)

- Sometime late 2nd quarter /early 3rd qtr of 2014 we will introduce and have available for sale a new shorter line of SKU's of the "PANTRY" integrated refrigeration models that should really help focus these category for the multi housing/high rise project business.

NEW MODELS

a. HC-1001B - NEW entry price point model that puts us more in line with where we need to be in the “project arena” while maintaining the Liebherr QUALITY,DESIGN and INNOVATION and not sacrificing performance.

1. Dual cooling circuits
2. Variable speed compressor
3. E –Star
4. Slider System Door Attachment – for a quick and easy installation.
5. LED ceiling light

b. HC-1070 - NEW PREMIUM PLUS more in line with the custom home builder or the developer who needs to offer an Ice Maker.

1. Dual cooling circuits
2. Variable speed compressor
3. E –Star
4. LED Light Columns
5. “Soft Close door system”
6. Elegant “ door-on-door” panel installation
7. EXCLUSIVE – automatic ice maker that does not require a water line “NON PLUMBED ICE MAKER”

FABER:

- Also attached to this e-mail is information regarding Faber’s new make up air product

4)

ALMO ACCESS

We are asking everyone to please start showing all of your dealers how to log into Almo Access. Remind them that they have 24/7 access to log on for information including Spec. sheets, pricing, availability etc. They, of course, can place orders on there. It is very beneficial for the customer. It would free up time for outside and inside reps if the customer is able to log onto the website just to find information.

BUYING GROUP SHIP DATES

We seem to get a good amount of calls from dealers just asking when their buying group's next ship day is. Please let your dealers know what day their group ships out from ALMO. The orders will arrive the following day

DMI – Monday and Wednesday
Intercounty – Tuesday and Friday
ADC – Tuesday and Friday
New England Group – Tuesday

DEALER SERVICE

As a reminder, we seem to be getting an increase in calls from end users looking to get service done on their unit. Please remind your dealers who to contact when their customers need service done. We have had several customers get annoyed that they were to contact Almo only to have to give them another phone number for the manufacturer to call. Please remember the only manufacturer we set up dealer service for is FABER. Below are the phone numbers for the other four specialty manufacturers that customers need to call to get service.

CAPITAL – [866-402-4600](tel:866-402-4600)

LIEBHERR – [866-543-2437](tel:866-543-2437)

ASKO -[800-898-1879](tel:800-898-1879)

BERTAZZONI – [866-905-0010](tel:866-905-0010)

Thanks everybody. Have a good weekend

ED SIMON

National Sales & Service Division / Specialty Products Division
2709 Commerce Way Philadelphia, PA 19154
p [800-345-2566](tel:800-345-2566) ext. 6579 | f [215-554-6579](tel:215-554-6579)