



June 28, 2013

Dear Valued Customer,

As part of our ongoing commitment to keep you competitive, Moen has conducted a review of our product lines. Our goal is to optimize your sales by deleting product lines and finishes near the end of their life cycle.

We base these decisions not only on market trends and sales data, but also on feedback we receive from you: what's working, what's important, and what your customers want. Based on the above reasons, we are deleting the Bamboo suite in both faucets and matching accessories.

The Bamboo deleted products will **target** availability through **August 31, 2013**. Our inventory will be planned according to this date. **Orders placed before this date will be guaranteed for shipment.** Any orders placed after this date will be at risk for fulfillment. Moen will make every effort to fulfill these orders and accommodate our customers appropriately. You will be contacted by your customer service representative should this situation occur. We will continue to take orders for product until inventory has been depleted.

For our customers who have a showroom, please replace the Bamboo displays on your showroom wall with the new Arris displays you will be receiving soon. If you have any questions about this, please contact your local sales representative.

We're confident that this deletion, combined with our recent product introductions and innovations, make the Moen product lineup stronger than ever. Thank you for your continued support.

Attached is a complete listing of all sku numbers that are being deleted (faucets and matching accessories).

Sincerely,

Brian Grenfell
Vice President Sales, Wholesale



Moen Incorporated

25300 Al Moen Drive, North Olmsted, Ohio 44070 440-962-2000 www.moen.com



Buy it for looks. Buy it for life.®

<u>Category</u>	<u>SKU #</u>	<u>Description</u>
Faucets	TS8810BN	TRIM BMB 1H TS POSI VLV ONLY BN
Faucets	TS88110BN	TRIM BMB EXTP VALVE ONLY BN
Faucets	TS88112BN	BMB TPB SHR ONLY TRIM BN
Faucets	TS88118BN	BMB VOLUME CONTROL TRIM BN
Faucets	TS8812BN	BMB POSI SHR ONLY TRIM BN
Faucets	TS8813BN	BMB 4H RT W/DVT TRIM BN
Faucets	TS8814BN	BMB POSIT/S TRIM BN
Faucets	TS8815BN	BMB 2H BDT TRIM, BN
Faucets	TS881BN	BMB WS LAV LR WA TRIM BN
Accessories	YB9501BN	BAMBOO TANK LEVER BN
Accessories	YB9503BN	BAMBOO SINGLE ROBE HOOK BN
Accessories	YB9505BN	BAMBOO CABINET KNOB BN
Accessories	YB9507BN	BAMBOO CABINET PULL BN
Accessories	YB9508BN	BAMBOO PIVOT PAPER HOLDER BN
Accessories	YB9518BN	BAMBOO 18 TOWEL BAR BN
Accessories	YB9522BN	BAMBOO 24 DOUBLE TOWEL BAR BN
Accessories	YB9524BN	BAMBOO 24 TOWEL BAR BN
Accessories	YB9586BN	BAMBOO TOWEL RING BN
Accessories	YB9595BN	BAMBOO GLASS SHELF W/13 TOWEL BAR BN

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