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LEAD TIMES...

LEAD TIMES FOR STANDARD ORDERS
PLACED WEEK OF:

09/10/2012

Because your customers demand high

quality service, Robern provides fast, efficient delivery. All warranty orders placed this week should ship within 7 days.

**Last week Robern shipped
100% of orders on time!**

Robern Products	Lead Time
Vanities	
Vanities - stock colors	2 weeks
Vanities - special order colors	3 weeks
Compact Vanity Top with Integrated Sink	2 weeks
Vanity accessories	2 weeks
Uplift™ Cabinets & Accessories	2 weeks
Candré™ Cabinets & Accessories	2 weeks
Cité™ Cabinets	2 weeks
Fairhaven™ Cabinets	2 weeks
Métallique™ Cabinets	2 weeks
M Series Cabinets	
M Series Series Cabinets with TViD™	2 weeks
M Series Cabinets with Cold Storage	2 weeks
M Series Mirrored Cabinets	2 weeks
M Series Decorative Cabinets - stock colors	2 weeks
M Series Decorative Cabinets - special order colors	3 weeks
C Series Cabinets	2 weeks
A Series Cabinets	2 weeks
PL Series Cabinets	2 weeks
R ³ ™ Series Cabinets	2 weeks
Decorative Framed Cabinets	
Decorative Framed Cabinet - stock colors	2 weeks
Decorative Framed Cabinet - special order colors	3 weeks
Reflexion™ Full Function Mirrors	2 weeks
All Other Flat Wall Mirrors	3 weeks
All Lighting Options	2 weeks
All Other Cabinet Accessories & Side Kits	2 weeks

The Shipment Report above is based on Robern's performance for the week ending September 7, 2012. Lead times are for orders placed on or after September 10, 2012.

The column headed "On-Time" indicates the orders that shipped within Robern's stated lead times. "Cycle Time" indicates the number of calendar days from order entry to shipment.

Lead times listed are for NON-Quick Ship orders. Quick Ship orders will continue to ship in 2-3 days. All warranty orders placed this week should ship within 7 days.

Robern will continue the conversion to the R³™ series of cabinetry but will allow the CDC product to be ordered throughout the 2012 year. Going forward, there will be no discounting, price protection, or job quoting for CDC cabinets or CDL lights.

Please share this information with your customers and feel free to contact Customer Service with any additional questions or concerns.

QUICK-LINKS



VIDEOS



PRICE BOOK



CATALOG



NEW PRODUCTS

robern.com | Bristol, Pennsylvania, USA | Tel: **[800.877.2376](tel:800.877.2376)** | Fax: **[267.540.2053](tel:267.540.2053)**
[contact ROBERN customer service](#) **[Click to share with a sales associate](#)**

NEWS & UPDATES

robern[®]
THE FULL UNIQUE SOLUTION...



CLICK & SEE HOW ROBERN'S[®]
SOLUTIONS ELEVATE THE EVERYDAY...

OVER 40 YEARS OF EXCELLENCE...

ROBERN[®] products come with functions as impressive as their looks. From flexible design that empowers personal expression to thoughtful touches that enhance everyday routines. ROBERN[®] creates cabinets, wall-hung vanities, mirrors and lights for nearly any aesthetic. Solid aluminum construction for moisture resistance and enduring beauty. With every element working together to create a brilliantly functional whole, ROBERN is luxury that encompasses both appearance and experience.

CLICK FOR MORE INFO ON SIZES AND SPECIFICATIONS TO ROBERN'S[®] MANY UNIQUE PRODUCT SOLUTIONS ...

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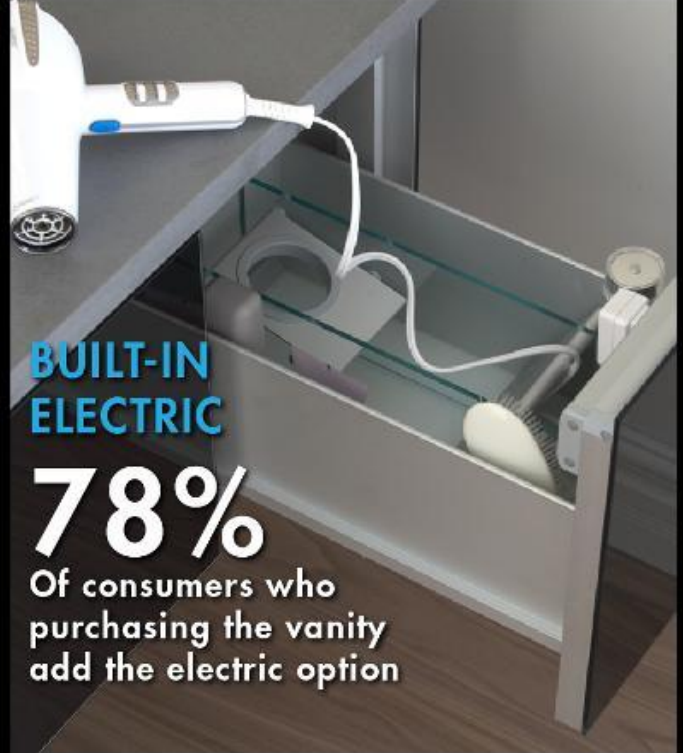
**IMPROVE
CONSUMER
EXPERIENCES**

**IMPROVE
PROFITABILITY**



43%

Of consumers purchasing an M-series™ upgrade to electric and nightlight



**BUILT-IN
ELECTRIC**

78%

Of consumers who purchasing the vanity add the electric option



**DESIGN
VERSATILITY**

3000

Semi-custom product skus to choose from



CUSTOMIZABLE STORAGE

36%

Of surveyed consumers are looking to increase storage space with current renovations



ACCESSORIES

25%

Of consumers upgrade their purchases with Robern organizational accessories



TASK LIGHTING

83%

Of consumers are frustrated by the lighting in their bathroom

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**THE SOLUTIONS YOUR
CONSUMERS ARE
ASKING FOR AND THE
PROFITABILITY YOU
DESIRE**

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For additional information on Robern products,
Customers may call 1 (800) 877-2376 or visit
the Robern website at www.robern.com.

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