

August 16, 2012

TO: All Fluidmaster Customers  
FROM: Jason Waldman, Channel Manager - Wholesale  
SUBJECT: ***Upcoming Change to Plastic Nut on Toilet Connectors***

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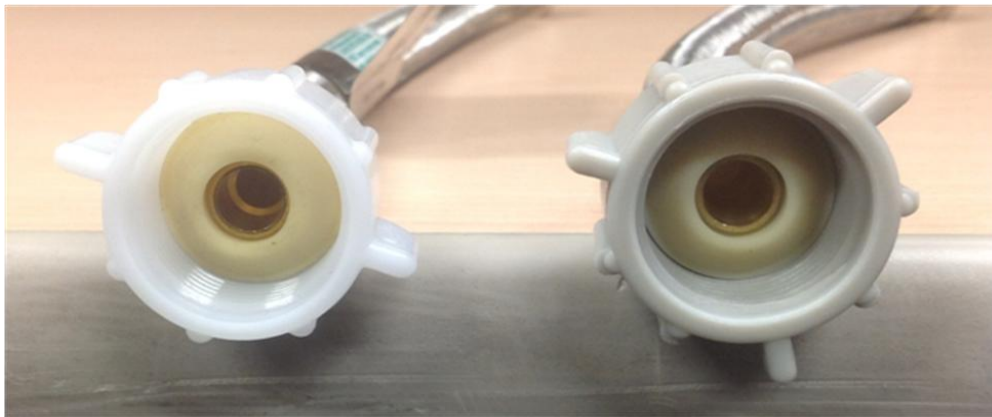
Dear Fluidmaster Customer,

In our continuing efforts to improve our products and make them the best on the market, we wanted to let you know of some upgrades to the plastic nut on our Fluidmaster and PRO Series toilet connectors. These changes should make the nut more durable and easier to install. Below is a more detailed summary:

***What is changing?:*** We've added another "wing" and thickened the grip points on the nut to make it easier to install on the fill valve. The color of the nut will also change from white to a light gray. Here is a closer look at the difference between the two connectors:

Current Nut

New Nut



***What SKUs does this impact?:*** This change impacts all Fluidmaster and PRO Series toilet connectors except for those that currently have a Click Seal or metal nut.

***What is not changing?:*** There will be no change to the crimp, the stainless steel braiding, the hose material and the metal nut on the wall connection side.

***What about the price?:*** The price will also stay the same for all connectors for the rest of the year.

***When will these changes roll out?:*** We are currently in the process of manufacturing connectors with the new nuts. We expect that we will begin shipping them sometime in early Q4. We will be working through our inventory of the current connectors, so, depending on what SKU you order, you might continue to see the current connectors for a while during the transition.

***Who can I contact if I have any questions?:*** You can contact either your local Fluidmaster representative or your Fluidmaster Sales Manager.