

There are some exciting new changes to the Bertch Hardware Choices! This information was recently sent to you by Bertch in the last update sent out the beginning of July, but is worth repeating!!

Effective 8/1/12

A picture of the new hardware board is attached! (Same as our Kitchen hardware board for those of you that are Bertch Kitchen dealers!)

In Bertch Bath...

All knobs on this board are included at no charge!

The pulls are available for \$11 List each...you **MUST** specify "**No drilling for hardware!**" if ordering a pull!

This new board is available for \$337 List. Any available flex can be used. A version for the selection center has not yet been created.

Also attached is the list of new standard or default selections by door style!

Please note that the nomenclature for each piece of hardware has changed!

Please note that some styles have been discontinued!

The discontinued hardware is:

3PWC Pewter with Copper

72PW Dimpled Pewter

32AB Antique Brass

12BC Brushed Chrome

13BK Black

92OK/92BR Oak or Birch

2PBPC Polished Brass and Polished Chrome

**Please remove these pieces from your hardware board to avoid any confusion!**

If you have any of this hardware on display vanities, we **strongly** suggest replacing it with new hardware. Hardware for display will be available for \$8 list a piece and you can use any available flex funds that you have. You can send the order directly to Bertch or respond to this email with what is needed and our office will place the order for you!

Also, the hardware for the Juliet (ornate) and the little L-shaped pull for the Riverside (124MC) are still the default for those door styles but are not pictured anywhere! Both can only be used on those specific door styles and are not available with any other doorstyle unless you purchase them at \$11 list a piece.

This is a lot of information, so please do not hesitate to call with questions!

Thanks,

Victory Sales Group

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